



**room\_e. ROI First.**

## Certifications

### CMMI Dev 2.0 Level 5

Software Development Maturity



### Best Place to Code

Certified Company 2019 - 2025



### Hecho en México

Made in Mexico Certification



# room\_e

### ISO 42001

Artificial Intelligence



### ISO 27000

Information Technology Security

### ISO 20000

Information Technology Service Management

### Great Place to Work

Certified Company



Oracle  
Certified Partner

ORACLE

Google  
Cloud Partner



MIT IU 35  
LATAM



Innovators  
Under 35

Forbes  
30 BP





# ROI First

Partnership Opportunity

Enterprise AI ROI First Platform

# What is **Enterprise AI** ?

**“Enterprise AI (EAI) is an evolutionary step beyond traditional ERP systems, but not a replacement. Instead, it layers intelligence, automation, and decision-making on top of (and across) existing enterprise systems”**

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**EAI** brings adaptive reasoning, natural-language interaction, and cross-functional automation to every part of the organization—from finance and supply chain to HR, operations, and customer service. In essence, **EAI** turns the enterprise into a “system of intelligence and action,” where ERP becomes the operational backbone and the AI platform becomes the strategic brain

Enterprise AI

8 Agentic Modules

Integrated in a

# ROI-First Platform



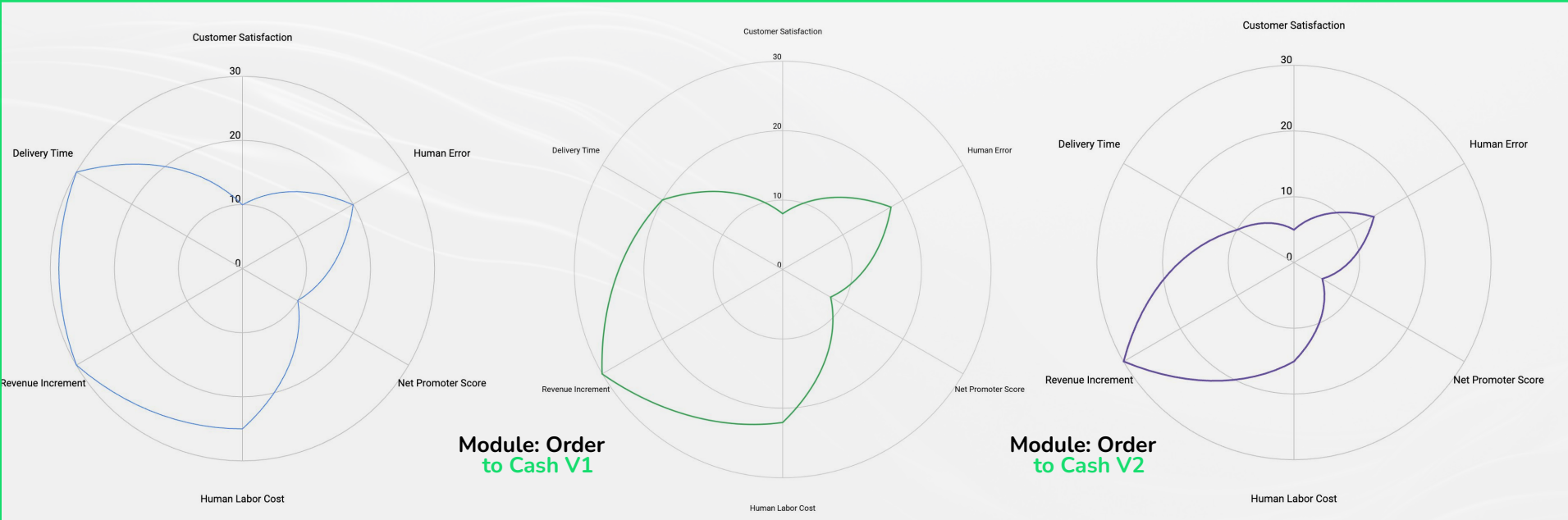
“The first **EAI** platform that guarantees real ROI.

Track every dollar, automate your back office with 8 powerful agentic modules, and turn your AI investments into measurable savings.”

# Our Main Differentiator

## ROI First – Core Module

Example  
Module:  
Order  
to Cash



The roomie consultant gets data about current process state.

The ROI First module, based on LLM, calculates the current cost of the process and the target cost after implementation.

After the module implementation, the ROI First module shows the cost reduction, supporting the investment and guaranteeing continuity on AI adoption.

The module also shows another desirable state, to deliver value by a future order to cash version.

Finally the organization gets another version of the Order to cash module, securing value growth in the enterprise.

Each module implementation is supported by the ROI first core module

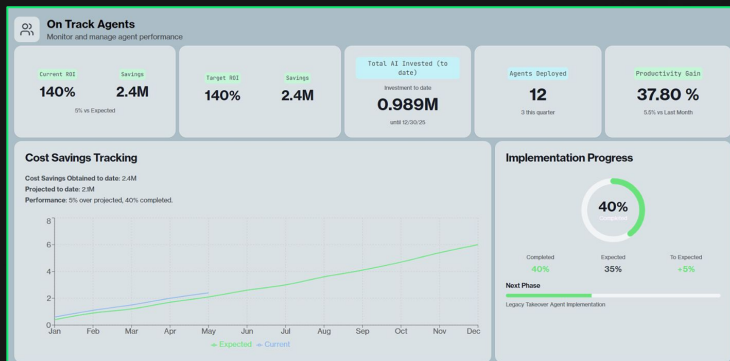
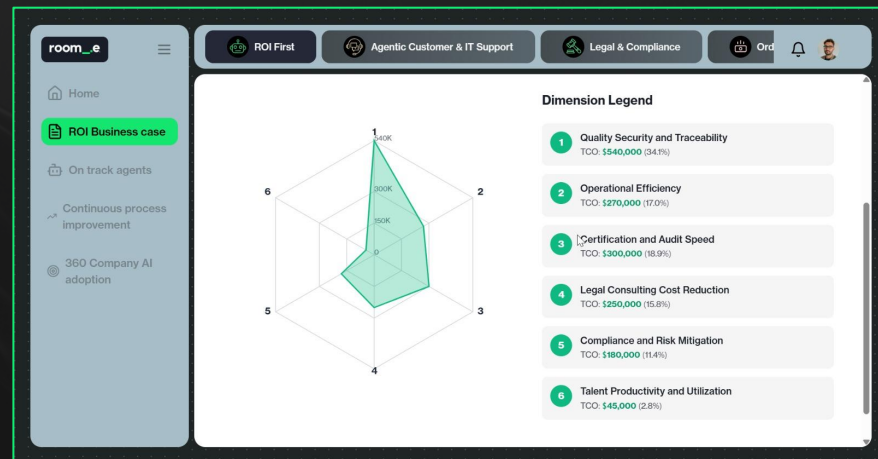




# ROI First - Core Module

**ROI First Enterprise AI platform** is the first AI platform in the market that guarantees that each dollar spent in AI and innovation delivers a tangible return of investment for the business

**ROI First Enterprise AI platform** allows for 360-degree traceability of an organization's AI investments, calculating the current cost of manual processes and projecting the potential savings that can be obtained with Roomie's AI agentic modules, and then realizing those savings.



# ROI First - Core Module

**Order  
to-Cash /  
Collections**

**Agentic  
Recruiting  
& Hiring**

**Legal &  
Compliance**

**Legacy  
Systems  
Takeover**

**Enterprise  
Application  
Automation**

**Agentic  
Customer &  
IT Support**

**Real-Time  
Insights**

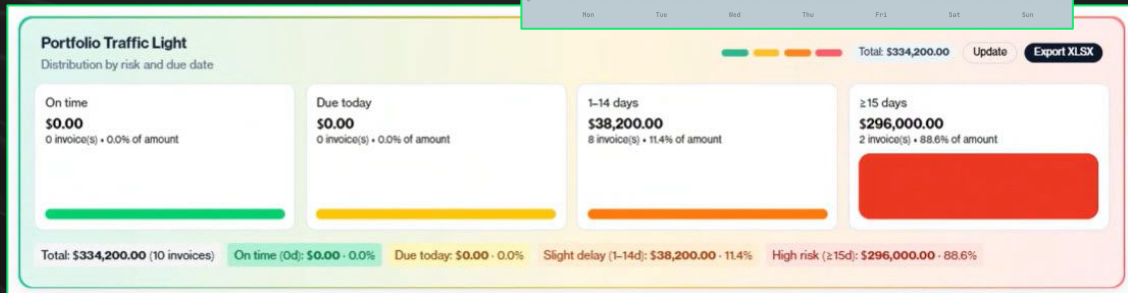
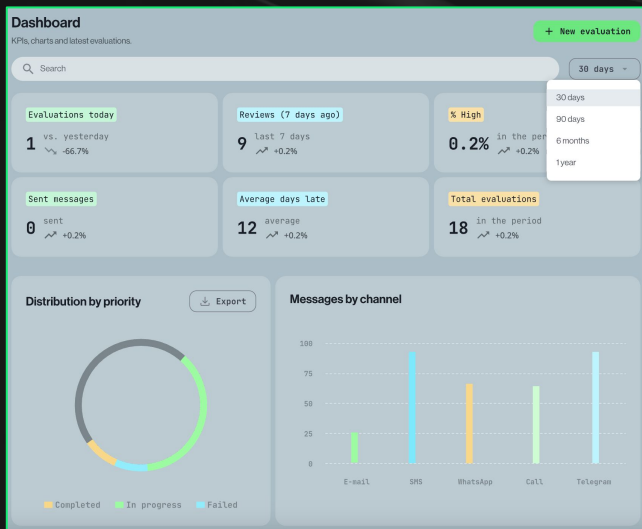
**Physical  
AI**





# Order to Cash / Collections

**End-to-end automation of your order-to-cash process** with proactive collections that reduce overdue accounts—at a fraction of the cost of external collection agencies.



## ROI-First Outcomes

**Cash Flow Improvement:** Faster collections and reduced Days Sales Outstanding (DSO).

**Cost Savings:** Lower operational costs compared to manual FTEs or external agencies.

**Revenue Protection:** Higher recovery rate on overdue accounts.

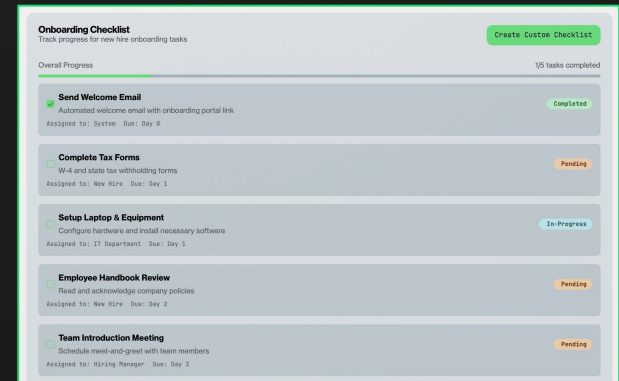
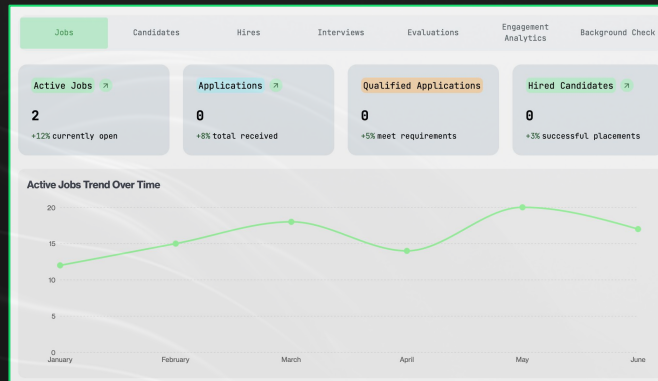
**Efficiency Gains:** Free up finance teams to focus on strategy, not chasing invoices.



# Agentic Recruiting and Hiring

Automate the entire recruiting cycle—from sourcing to onboarding—for roles you hire regularly.

Reduce hiring time, improve candidate quality, and cut recruiting costs.



## AI Avatar Conducted Interviews

Configure automated interviews and analyze AI avatar performance

Configure Avatar

### AI Avatar Conducted Interviews

Configure automated interviews and analyze AI avatar performance

#### Software developer interview

Silas HR • Spanish

Position: Software Developer

Duration: 30 min

Questions: 10

Difficulty: Intermediate

Edit

Start Interview

#### Nuevo Avatar

Silas HR • Spanish

Position: SW Developer

Duration: 30 min

Questions: 10

Difficulty: Beginner

Focus: Technical Skills

Edit

Start Interview

### AI Capabilities

Technical features of the AI interviewer



#### Natural Question Delivery

Standardized questions with human-like delivery and natural conversation flow



#### Speech Pattern Analysis

Analyzes tone, pace, confidence levels, and verbal response patterns



#### Non-Verbal Assessment

Evaluates facial expressions, body language, and visual engagement cues



#### Adaptive Intelligence

Adjusts question difficulty and follow-up based on candidate responses



#### Technical Screening

Interactive coding challenges and technical problem-solving assessments

**AI-Driven Candidate Sourcing:** Continuously finds and screens candidates from multiple channels.

**Automated Interview Scheduling & Screening:** Eliminates back-and-forth coordination.

**Autonomous Interviews with AI Avatar:** Automated skills testing and behavioral fit analysis based.

**Onboarding Automation:** Digital document collection, training, and system setup.

**Scalable for Recurring Roles:** Designed for positions that organizations regularly fill (e.g., sales reps, customer support, engineers).



# Legal & Compliance

Automate the entire audit process—from evidence collection to compliance reporting—reducing audit costs and accelerating certifications across frameworks like ISO, SOC 2, HIPAA, and more.

**Faster Certification:** Accelerate audits from months to weeks.

**Cost Reduction:** Slash reliance on expensive external auditors.

40–60% lower audit costs, compared to traditional firms charging \$200–400/hour.

## Verification History (1)

Record of all previous audits and compliance reviews.

Register Verification

Verification #1 28 Oct 2025 28:35

Result NOT SATISFY

Status: NOT SATISFY

Evidence Documentation (2)

document Planificación del Cambio [integración de proceso de auditoría].docx

The document, titled 'Planificación del Cambio' [Change Planning], details a proposed modification to the internal audit process. Its primary purpose is to integrate technical requirements and align the audit criteria more effectively with the ISO 42001:2023 standard for the AI Management System (ISMS). Key actions outlined include 'Elaboración de un Plan de auditoría integrado' [Preparation of an integrated audit plan] and identifying technical experts 'para incluir los requisitos aplicables en la información documentada [fuentes de autoridad]' [to include applicable requirements in documented information [audit criteria]]. This directly relates to control A.6.2.2, which emphasizes ensuring AI systems are 'operated in a structured manner based on' their defined requirements and specifications. Although the document is about auditing rather than initial requirement definition, its core content focuses on how the AI system's requirements and specifications will be verified and improved upon during operation. The presence of a detailed 'PLAN DE TRABAJO PARA REALIZAR EL CAMBIO' with future completion dates (e.g., 10/11/2025, 16/01/2026) indicates that this plan is currently 'IN PROGRESS'.

document 2025 Plantilla\_Minuta.docx

The evidence document is a general meeting minutes template designed to record decisions, agreements, actions, and key information, along with meeting logistics (date, time, roles). It provides a structured format for documenting organizational discussions and outcomes. The candidate ISO policies provided (A.6.2.2, A.9.3, A.6.2.5) are all specifically related to Artificial Intelligence (AI) systems, covering aspects like AI system requirements, objectives for responsible AI use, and AI system implementation. The content of the evidence document contains no mention or implication of AI systems, their development, operation, or responsible use. Therefore, this document does not provide any evidence relevant to 'AI system requirements and specifications' (A.6.2.2) or any other AI-specific policy. The document's purpose and content are entirely unrelated to the scope of the provided AI policies, rendering them not applicable for classification.

Correction Action (CAPA)

Responsible: Joe

Due: 02/11/2025

Open

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AI Repair

ISO 27001

ISO 27001:2022 - Information Security Management

Available

Information security management systems standard for protecting sensitive information

2 projects

Requirements

114

ISO 42001

ISO 42001:2023 - Artificial Intelligence Management

Available

AI management systems standard for responsible AI development and deployment

5 projects

Requirements

87

ISO 9001

ISO 9001:2015 - Quality Management Systems

Coming Soon

Quality management systems standard for consistent service delivery

Requirements

95

## Compliance Test - ISO 42001:2023

Owner: Aldo

Project Info

Give clic in Edit system description to Write a brief description

AI Compliance

Add custom control

More

Audit

Controls

View analytics

21%

9 completed

41 total

Pending Controls 28/41

66%

In Progress Controls 2/41

5%

Documents 10/49

20%

**Multi-Framework Audit Automation:** Supports ISO 9001, 2000, 27000, 42001, CMMI, SOC 2, HIPAA, and more.

**Documentary Evidence Evaluation:** Analyzes existing documents and maps them to compliance requirements.

**Repository Integration:** Connects seamlessly to internal data sources, knowledge bases, and third-party platforms.

**Generative AI for Evidence Gaps:** Creates draft policies, controls, or documentation where evidence is missing.

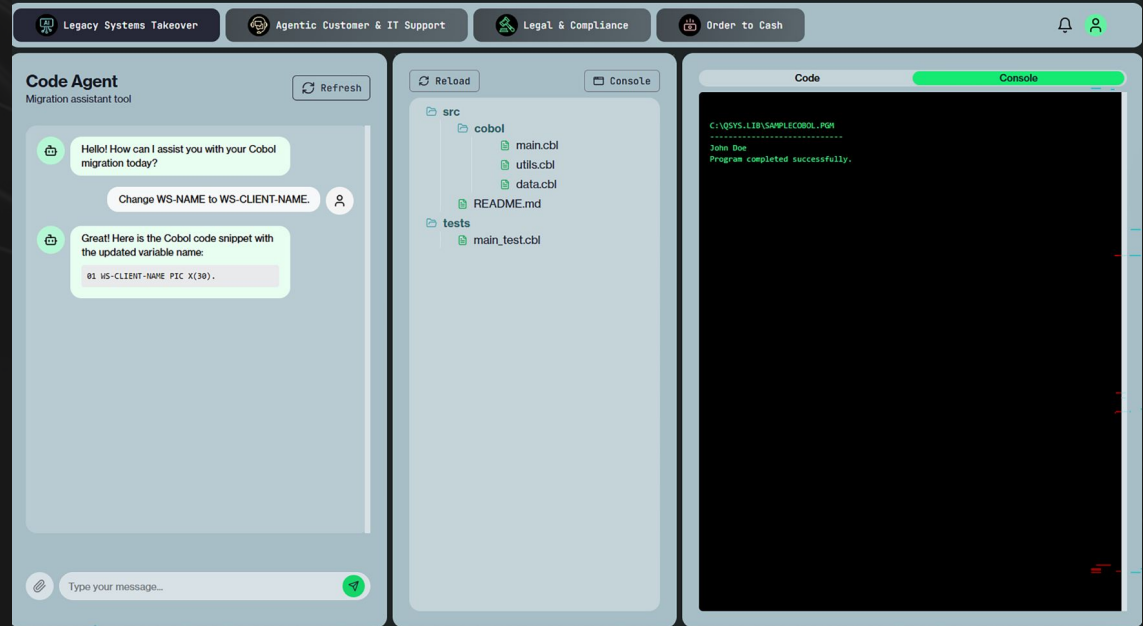
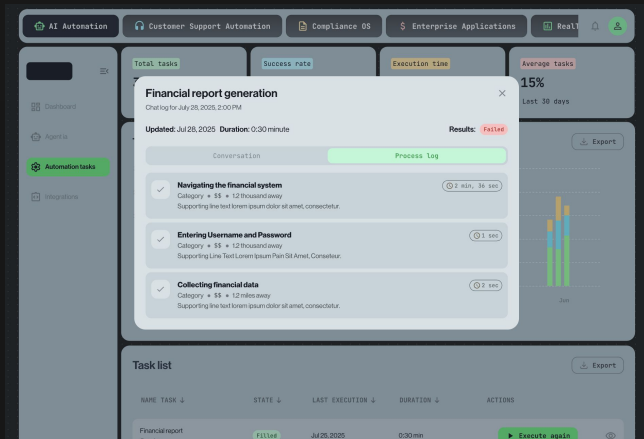
**Audit Workflow Acceleration:** Guides teams through assessments, corrective actions, and report generation.



# Legacy Systems Takeover

The first generative AI tech dedicated to maintaining and extending legacy systems—without rewriting from scratch. Automate updates, create new functionalities, and migrate to next-gen architectures at a fraction of the cost and time.

Legacy systems (COBOL, RPG, AS400, Mainframes, SAP, Oracle, .NET, etc.) are still the backbone of industries like finance, manufacturing, and government.



**Direct Legacy Code Takeover:** Understands and manages COBOL, RPG, Mainframes, AS400, SAP, Java, Oracle, .NET, IBM systems, and more.

**No-Code Natural Language Interface:** Create, update, and maintain functionality by simply describing requirements in natural language.



# Enterprise Application Automation

Direct Savings  
(Headcount licenses)

**\$ 191,166 monthly**

Annual: \$2,280,000

Savings due to Agent Efficiency  
(Time reduction/errors)

**\$261,833 Monthly**

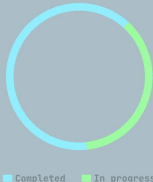
Annual: \$ 2,280,000

Executed Agents  
(Time/Error Reduction)

**\$ 261,833 monthly**

Annual: \$ 2,280,000

Distribution of states



Savings categories



Enterprise systems are complex, unintuitive, and expensive to operate.

Companies must invest heavily in training and specialist staff to run even routine tasks.

Licensing costs rise with every new user added, even for simple operational needs.

Business agility suffers when employees depend on a few “system experts” to get things done.

**Empower any employee to execute processes in SAP, Oracle, Netsuite, Dynamics, and more—without training, deep system knowledge, or additional licenses.**

**Natural Language Command Execution:** Run tasks across SAP, Oracle, Netsuite, Dynamics, and more with plain-language prompts.

**UI Layer Control:** Interacts directly with existing web and desktop user interfaces, no integration or code required.

**Democratized System Access:** Extends the capabilities of enterprise systems to employees without technical or operational training.



**Lead to cash**

Manage the entire cycle from customer acquisition to collection

Cost reduction proposal



**Try to pay**

Manage purchase and payments processes to suppliers

Cost reduction proposal



**Order to Delivery**

Optimizes the supply chain from orders to delivery

Cost reduction proposal



**Hire to retire**

Manage the complete human resources cycle

Cost reduction proposal



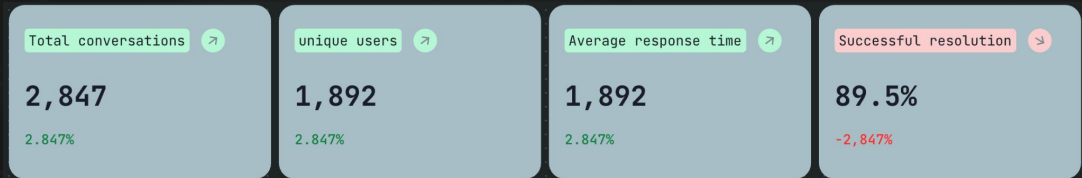
# Agentic Customer & IT Support

**Deliver 24/7 customer and IT support**—across phone, WhatsApp, SMS, and social media—without the high costs of outsourced call centers or bloated internal teams.

The screenshot shows the 'Infrastructure Settings' page. It has a title 'Select your infrastructure type and configure the credentials'. There are two main sections: 'Cloud Infrastructure' (selected) and 'On-Premise Infrastructure'. Under 'Cloud Infrastructure', there are three options: 'AWS Amazon Web Services' (selected), 'Microsoft Azure', and 'Google Cloud Platform'. Below this is the 'Configuration method for AWS' section with two options: 'Upload CSV File' (selected) and 'Enter Credentials Manually'. At the bottom, there is a dashed box with a green arrow icon and the text 'Click to upload or drag and drop CSV (Max. 10MB)'. A green 'Continue' button is at the bottom right.

Traditional support models rely on large outsourced call centers or costly internal teams.

IT support domains—cybersecurity, cloud, telco, hardware, networks—require skilled staff who are costly and hard to retain.



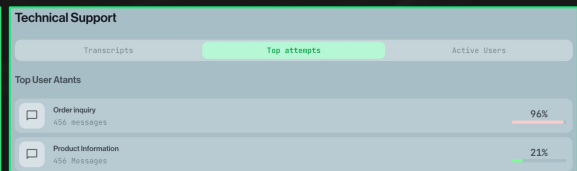
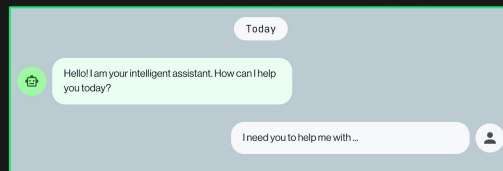
**Omnichannel Natural Language Support:** Phone, WhatsApp, SMS, social media, chat, and more.

**Customer Service Automation:** Handles common tasks like account inquiries, transactions, voice transfers, and troubleshooting.

**IT Infrastructure Support:** Executes complex tasks in cybersecurity, cloud, telco, hardware, and network domains.

**Seamless Escalation:** Transfers complex or high-value cases to human experts when needed.

**Continuous Availability:** Operates 24/7 without performance degradation or staffing challenges.



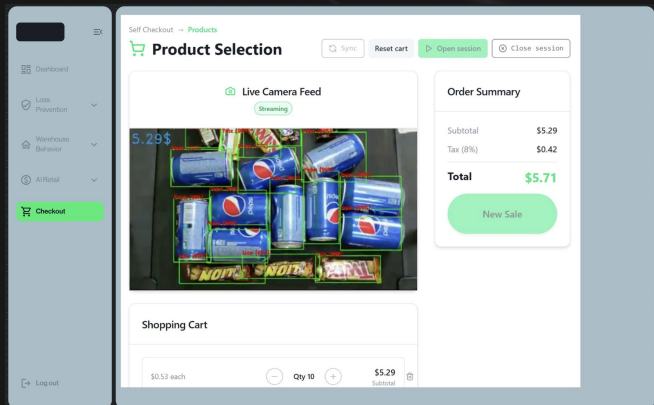




# Real Time Insights

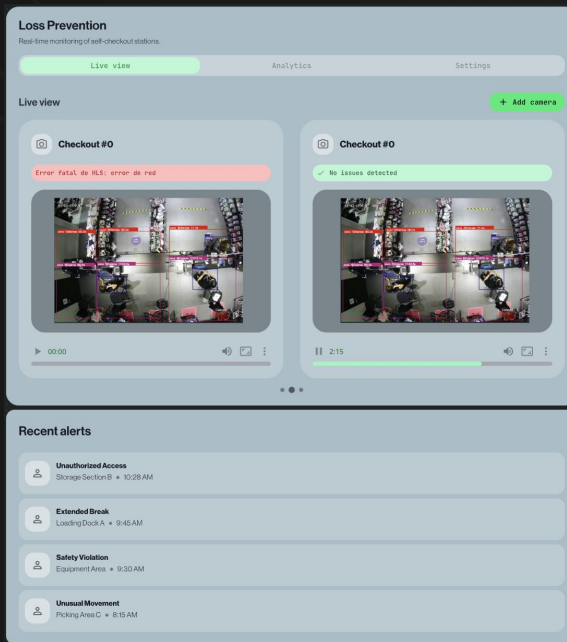
Transform computer vision from passive detection into active prevention.

The Real Time Insights Agent identifies anomalies and immediately takes corrective actions that protect revenue and reduce losses.



Current computer vision systems are **passive**—they detect events but leave resolution to humans.

Retailers and logistics companies lose billions annually to theft, mishandling, and damaged goods.



## Plug-and-Play Use Cases:

Anti-Theft Prevention: Detect suspicious behaviors and act in real time.

Mishandling Identification: Spot improper handling of merchandise in warehouses or retail.

Self-Checkout Validation: Prevent fraud and errors at self-service checkout stations.

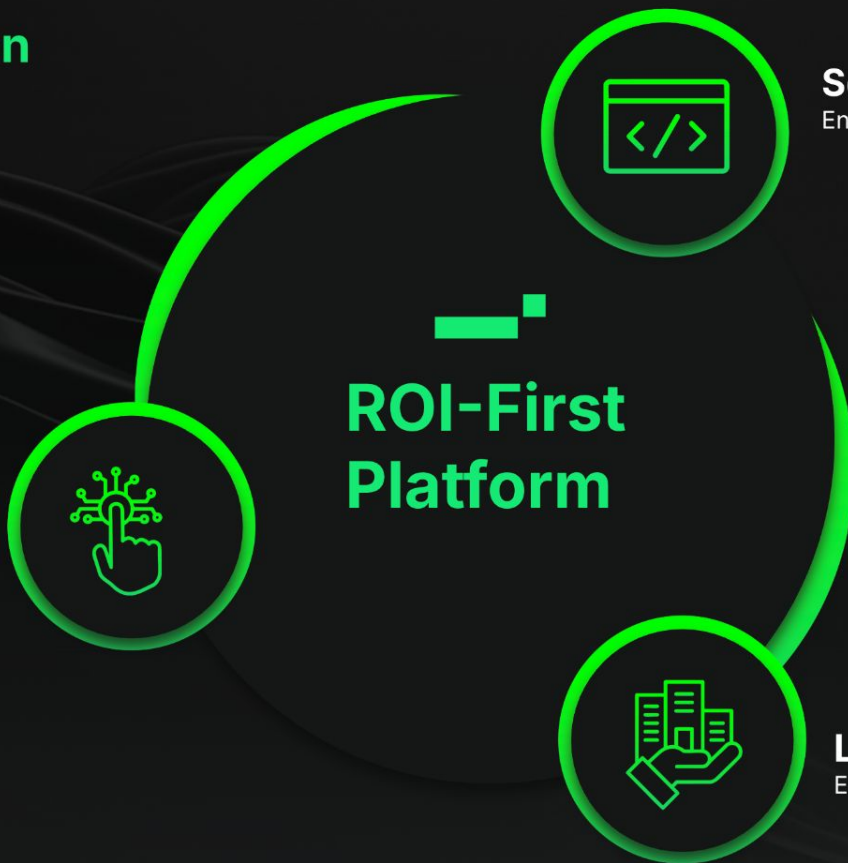
Damaged Product Receipt: Detect inbound goods issues before acceptance.

Outgoing Product Verification: Ensure items shipped leave in good condition.

room\_e

Implementation  
Services

**AI Factory**  
Development  
Services



**Software Factory**  
Enabled by Agentic AI

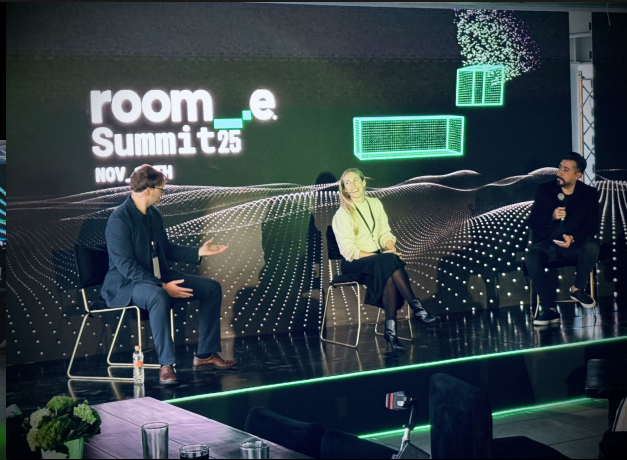
**Legacy Modernization**  
Enabled by Agentic AI

More than 100 companies  
have placed their trust in us



More than 180 successful  
projects in the last 10 years

Product Launch: **room\_e**  
Summit25



**+ 200 CTOs, CFOs and Decisions Makers**  
are going to adopt our **EAI** as a competitive advantage for next year



room\_e ROI First.

[Book a Demo](#)